

## Message Text

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ACTION EB-11

INFO OCT-01 EUR-25 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00

DOT-00 INR-10 NSAE-00 RSC-01 FAA-00 L-03 SS-20 NSC-07

PA-04 PRS-01 USIA-15 DRC-01 /108 W

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P 021655Z MAY 74

FM USMISSION BERLIN

TO AMEMBASSY BONN PRIORITY

INFO SECSTATE WASHDC PRIORITY 3315

AMEMBASSY LONDON

AMEMBASSY PARIS

AMEMBASSY COPENHAGEN

AMEMBASSY MOSCOW

AMEMBASSY VIENNA

AMCONSUL ZURICH

AMEMBASSY BERN

C O N F I D E N T I A L BERLIN 0743

E.O. 11652: GDS

TAGS: ETRN, PGOV, WB, GW, DA

SUBJECT: CIVAIR: NEW INTERNATIONAL SERVICES FOR BERLIN

REF: BONN 06840 (NOTAL)

1. MISSION AGREES THAT GENERAL DISCUSSION OF BERLIN  
INTERNATIONAL SERVICES CANNOT BE AVOIDED BUT THAT  
IT WOULD BE PREFERABLE NOT TO REOPEN BONN GROUP AIR  
STUDY. WE AGREE THAT NUMERICAL LIMITATION SHOULD BE  
RESISTED AND ARE TROUBLED BY CONCEPT OF "FAIR DIVISION"  
OF INTERNATIONAL SERVICES, PARTICULARLY SINCE BRITISH  
SEEM TO DEFINE IT AS ALLOCATING TO BA ROUTES PAN AM  
TOOK INITIATIVE TO EXPLORE. BRITISH MOTIVES SEEM PARTICULARLY  
CLEAR IN CASE OF ZURICH, WHICH HAS, IN PAN AM'S  
JUDGEMENT, BY FAR THE GREATEST MARKET POTENTIAL  
OF THOSE UNDER DISCUSSION. WE COULD, HOWEVER,  
CONCEIVE OF AN ARRANGEMENT WHEREBY PAN AM WAS TOLD  
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NOT TO POACH ON NEW DESTINATIONS PROPOSED BY BA,

SUCH AS MILAN OR BRUSSELS, IF, IN RETURN, BA AGREED NOT TO INTRUDE ON COPENHAGEN-ZURICH-VIENNA ET AL. MOST OF THESE MARKETS PROBABLY COULD NOT ABSORB DAILY FLIGHTS BY BOTH CARRIERS. IN THIS CONNECTION, TAGESSPIEGEL MAY 1 REPORTED THAT BA'S JUST-PUBLISHED SUMMER SCHEDULE LISTS SERVICE TO ZURICH "SUBJECT TO GOVERNMENTAL PERMISSION." PAN AM'S RUNETTE IS UNDERSTANDABLY UPSET OVER THIS DEVELOPMENT.

2. AS FOR SOVIET REACTION TO EXPANSION OF BERLIN INTERNATIONAL SERVICES, WE WOULD ANTICIPATE PROTEST IN BASC SUCH AS THAT WHICH ACCOMPANIED INTRODUCTION OF PAN AM'S AMSTERDAM SERVICE AND PERHAPS SOME COMPLAINTS AT POLITICAL LEVEL. IN PRESENT INTERNATIONAL ATMOSPHERE WE WOULD DOUBT THAT SOVIETS WOULD GO MUCH BEYOND GRUMBLING ABOUT "ILLEGALITY" OF SUCH SERVICES.

3. MISSION WOULD ALSO HOPE THAT IT MIGHT BE POSSIBLE TO MAKE SOME FURTHER PROGRESS ON RELATED ISSUE OF NORTH-SOUTH FLIGHTS BY NON-THREE-POWER AIRLINES. AS WE RECALL, BRITISH AND FRENCH REMAIN TO BE BROUGHT AROUND ON WEST BERLIN LANDING-RIGHTS FOR JAT AND THY, RESPECTIVELY. IT WOULD BE HELPFUL IF AGREEMENT COULD BE REACHED ON THESE TWO IF ONLY TO KEEP HEAT ON GDR, SHOULD LATTER DENY OVERFLIGHT RIGHTS. KLEIN

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CIVIL AVIATION, AGREEMENTS, BERLIN ACCESS, AIR ROUTES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 02 MAY 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** golinofr  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974BERLIN00743  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D740105-0580  
**From:** BERLIN  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t19740581/aaaaculr.tel  
**Line Count:** 86  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** BONN 06840 (NOTAL)  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** golinofr  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 19 MAR 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <19 MAR 2002 by smithrj>; APPROVED <07 MAY 2002 by golinofr>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CIVAIR: NEW INTERNATIONAL SERVICES FOR BERLIN  
**TAGS:** ETRN, PGOV, WB, GE, DA  
**To:** BONN  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005